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CITYVIEW'S

BUSINESS JOURNAL



DES MOINES BUTCHER SHOPS connect Iowa farms to the table

A growing number of independent butchers are connecting consumers with local farmers while offering transparency, quality meat and a more personal shopping experience.

By Gracie Kayko

Some days they are accountants. On other days, they are recipe developers. One hour, they are marinating meat. And the next, they are in a marketing meeting. Through all their roles, they are always the consumer's liaison.

For years, Des Moines didn't need someone to bridge the gap between Iowa farmers and residents, but the COVID-19 pandemic changed that.

Calvin Schnucker, the owner of The Good Butcher, believes the pandemic inspired people to cook at home and care about what they were putting on their dinner plates for themselves and their families.

Tucker Maxwell, owner of Maxwell Custom Beefs, agrees.

"Stuck at home and cooped up, people started researching what was in their foods and how they can eat healthier, save money and support local businesses," Maxwell said.

"When they want to cook for themselves, they want to do it well," Schnucker said. "So that's what we're providing. If you want to put the best on your table, you come in and get it from us."

Schnucker can tell you exactly where his meats came from.

So can Maxwell.

The same is true of Nick Lenters, owner of Old Station Craft Meats.

"Before COVID-19, Des Moines didn't have the same level of demand for locally owned butcher shops as other cities such as Minneapolis, Chicago or New York. There were other pipelines for getting a quarter, half or whole beef in Iowa through established connections with farmers and Iowa's meat locker system," Schnucker said.

Cattle that are raised for Maxwell Custom Beefs. A customer can 100% customize their beef with Maxwell Custom Beefs.

Photo courtesy Tucker Maxwell

Although many small towns still have meat lockers with connections to local farmers, the Des Moines metro lacks that system. The effects of the pandemic, the rise of the farm-to-table-movement and social media created a demand for butcher shops in Des Moines to bridge this gap.

Since the pandemic, five butcher shops have opened: Old Station Craft Meats (2020), Fareway Meat Market (2022), The Good Butcher (2024), Maxwell Custom Beef (2025) and Cerro Grande Meat Market, which just opened this July.

Social trends have played a significant role in the popularity of butcher shops. From the resurfacing of the farm-to-table movement and people's interest in where their food comes from to the recent, widespread use of GLP-1 medications, people are paying more attention to the ingredients in their daily diets, especially protein.

"Business is picking up for independent butcher shops," Lenters said. "To me that signals that consumers increasingly view meat as something worth buying from people who specialize in it rather than treating it as just another grocery item."

Butcher shops are here to build the connection between Iowa farmers and Iowans.

The farm-to-table movement, which started in

the 1970s, encourages people to connect with and buy from their local farmers and food producers.

"While technological advancements in agriculture and food production have provided many benefits, not everyone agrees on how those technologies should be used," Lenters said. "By sourcing food locally, consumers gain more transparency into the production process and can make informed decisions about the products they choose to feed their families."

The movement doesn't deem one method of farming right or wrong but aims to shorten the distance it takes for the food to get from the farm to the consumer's table, while trying to connect people with their communities and farmers along the way.

This allows people to ask questions and become educated about what they're eating and also gives them the opportunity to choose producers that align with their values.

"Quality means different things to different people. Some consumers prioritize local sourcing, others care about animal welfare, production practices, flavor, freshness or how the food was raised and processed," Lenters said. "Buying directly from farmers or from a butcher who works closely with farmers gives consumers more options and more



Meat that is being prepared for sale at Old Station Craft Meats. Photo courtesy Nick Lenters

information to make those choices."

Maxwell Custom Beefs has a network of 115 central Iowa farmers. The consumer, when buying an eighth, quarter, half or whole beef, can decide the size, genetics, feed, GMO and what portions of the animal they want, making it 100% customizable.

CITYVIEW's



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Aaron Burns
515-953-4822 x330
aaron@dmcityview.com



Mary Fowler
515-953-4822 x311
mary@dmcityview.com

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Going local can be more costly, but Maxwell is able to walk his customers through everything they need to know, he said.

Maxwell describes Maxwell Custom Beefs as a marketplace, connecting people with the farmers. While he prioritizes cattle, he has a network of chicken growers who raise and slaughter the chickens themselves. He also does lamb, goat, pig and deer processing in the fall and winter. A customer can also buy rib-eye, New York strips, ground beef, pork chops and little rib-eye sandwiches from the shop.

For Schnucker, being a butcher means getting customers the best meat and sourcing possible. All of The Good Butcher's processed beef, pork, chicken, lamb, bison and elk comes from local farmers and meat companies. They sell turkeys for Thanksgiving, marinated meats, side dishes and process deer for people who bring them in.

Schnucker purchases whole animals and locks in the lowest price he will pay the farmers for a year. So even if the price of beef goes down, Schnucker will pay the farmers the price they agreed upon.

"It's generally above the market because what I want my farmers to know is that I'm going to consistently buy their animals, and I need them to consistently do the best job they can," he said. "If the market collapses and beef goes back down to \$2 a pound, I'm still going to pay them what I think is a fair amount for that beef."

Schnucker wants to see Iowa have sustainable meat production, and locking in a yearly lowest cost with farmers is one way to do it.

"If we're all following the market and we're all chasing the bottom dollar, all that's doing is squeezing the farmers at the end of the day," he said.

The farmers raise the animals specifically for The Good Butcher on certain feedstocks, crate and hormone free and with no antibiotics ever for pork. Though it is not required in the state of Iowa, he has his pork raised Proposition 12-compliant, a California state law that prohibits confined enclosures when breeding pigs. Prop 12 requires at least 24 square feet of usable floor space per breeding pig, according to Prop 12 and CDFA standards.

The Good Butcher is a USDA-inspected facility, as is its partner locker, Guthrie County Quality Meats. The locker slaughters the animals for Schnucker, which come to him as whole, chilled carcasses. Beef continues to age for up to 21 days while pork and lamb are cut fresh and displayed in a case.

"We try to have as few steps as possible between

the farm and your plate because that allows us more accountability," Schnucker said.

Schnucker's goal is to tell a customer which farm the meat came from, on what day, and how it was raised.

When Lenters became a butcher, he pictured himself spending his days cutting meat and developing recipes to help customers create a memorable meal. In the years since he has been operating Old Station Craft Meats, it has been nothing like he imagined.

Lenters started curing his own meat at home in the early 2000s after following craft butcher shops such as Fleishers Craft Butchery in New York and Western Daughters Butcher Shoppe in Denver. These shops showed him that a butcher shop is more than a place to buy meat; it's where customers can learn their food, how to cook it, and the farmers who grow it. After Lenters' brother and he entered the cattle business, the obvious next step was to open Old Station Craft Meats.

"It gave us the opportunity to connect local farmers with local consumers while sharing our passion for great meat and helping customers create memorable meals," Lenters said.

Due to the growth of his business, Lenters' role has grown from that of butcher and owner to that of marketer, accountant, mechanic and compliance officer.

"At the end of the day, it's all in service of helping people have great experiences around good food, and that's still the part I love most," he said. "The key is listening to what customers want and finding ways to better serve them."

Lenters said he sources his meat based on quality and consistency, which allows his staff to become experts on their products in order to adequately answer customers' questions. This transparency is important to Lenters since Old Station Craft Meats makes their own bacon, ham, jerky, snack sticks, sausages, deli meats and more. This is how they differentiate themselves.

"If a customer asks whether a product contains a particular ingredient, how it was prepared, or how fresh it is, they're often talking directly to the person who made it or someone who works alongside the people who did," he said.

Being a butcher in Des Moines means connecting the community with hardworking farmers to ensure that the best meats end up on Iowans' dinner plates. A butcher is the link between the farmer and the consumer, and according to Lenters, a reputable one can tell their customers where the meat is from and how it was raised while helping them through the purchasing process.

In the last year, the price of beef has risen for the average consumer. Market price is almost \$4 a pound more than what it was last year, Maxwell said. Despite the increase of middle market beef, premium beef prices for The Good Butcher have remained the same. Schnucker views The Good Butcher as a specialty shop and isn't trying to compete with big grocery companies such as Hy-Vee.

The Good Butcher represents the extra spend.

Schnucker said 20,000 people walk into a Hy-Vee every day, and each store has to have something available for shoppers to buy.

"That's not the game we're playing. We're trying to have the best quality," he said. "It's going to be better because we're buying less of it, and we're very specific about who and how we're buying it."

The Good Butcher and Old Station Craft Meats have seen growth in sales of chicken over the past year. Schnucker sources his pasture-raised chicken from a group of farmers in Marion County, while Lenters chooses to look outside of the state to get the air-chilled chicken, chilled in a water bath, that he wants.

"Consumers seem to be diversifying their protein choices when looking for convenient, protein-rich foods," Lenters said. "Which is why he believes poultry has become increasingly popular."

Recently, Maxwell has seen a pushback on bigger carcass animals, which big companies try to produce due to the big emphasis on production. When animals are grown bigger, it leads to more waste. He thinks animals are going to start being grown at a more manageable size, which in turn will make them a better, more affordable product for the consumer.

And Maxwell believes there will be great opportunity for younger generations, especially those who grew up with the effects of the pandemic, as current business owners retire, to open and operate their own butcher shops.

"I think it's going to be a good opportunity for young people to create their own brand and really modernize an industry that's been so stuck in its ways for so long," Maxwell said.

Being a butcher for the community of Des Moines is more than just selling meat.

"You can grow up and live in Iowa your whole life and never actually be on a farm, so what we're doing is trying to bridge that divide," Schnucker said.

The butchers of Des Moines want to provide their customers with the best quality of meat, answer their questions and maybe give a little cooking advice, if it's needed. ■

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COMMERCIAL REAL ESTATE

COMMERCIAL REAL ESTATE TRANSACTIONS IN POLK COUNTY FROM APRIL 9, 2026, TO MAY 12, 2026.

3355 S.E. MIEHE DRIVE, GRIMES

DATE: 2026-04-09
SALE PRICE: \$180,000
SELLER: DURACHEM LLC
BUYER: OLBERDING, DAVID
ACRES: 0.062
SQUARE FEET: 1,080

4111 DELAWARE AVE., DES MOINES

DATE: 2026-04-10
SALE PRICE: \$5,500,000
SELLER: M-H REAL ESTATE LLC
BUYER: IOWA EQUITY EXCHANGE PRKG 3475 LLC
ACRES: 6.596
SQUARE FEET: 36,095

1945 N.E. 36TH ST., ANKENY

DATE: 2026-04-10
SALE PRICE: \$1,644,988
SELLER: DRA PROPERTIES LC
BUYER: LS SLB EXCHANGE IV LLC
ACRES: 1.560
SQUARE FEET: 0

8435 UNIVERSITY BOULEVARD, CLIVE

DATE: 2026-04-15
SALE PRICE: \$1,050,000
SELLER: AAN LLC
BUYER: SUNRISE REAL ESTATE INC
ACRES: 0.871
SQUARE FEET: 8,000

1710 W. FIRST ST., ANKENY

DATE: 2026-04-15
SALE PRICE: \$1,300,000
SELLER: MARTIN INVESTMENTS LLC
BUYER: ANKENY CHRISTIAN ACADEMY
ACRES: 0.248
SQUARE FEET: 2,500

4810 86TH ST., URBANDALE

DATE: 2026-04-15
SALE PRICE: \$1,550,000
SELLER: 86TH ST PROPERTIES LLC
BUYER: BCPEVEN LLC
ACRES: 1.114
SQUARE FEET: 4,968

2510 S.E. TONES DRIVE, ANKENY

DATE: 2026-04-16
SALE PRICE: \$2,300,000
SELLER: LODGING PARTNERS LLC
BUYER: HARMONY IOWA HOTELS LLC
ACRES: 1.486
SQUARE FEET: 35,548

8801 NORTHPARK COURT, URBANDALE

DATE: 2026-04-17
SALE PRICE: \$13,100,000
SELLER: NORTHPARK REAL ESTATE INVESTORS LLLP
BUYER: NORTHPARK PROPERTY LLC
ACRES: 9.393
SQUARE FEET: 82,952

NO ADDRESS LISTED

DATE: 2026-04-17
SALE PRICE: \$1,827,000
SELLER: WEBB, MARY J
BUYER: GLC-DCI LAND LLC
ACRES: 29.000
SQUARE FEET: 0

3330 109TH ST., UNIT 205, URBANDALE

DATE: 2026-04-17
SALE PRICE: \$375,000
SELLER: GREENSPON PROPERTY MANAGEMENT INC
BUYER: LETTWEEN FAMILY TRUST
ACRES: 0.154
SQUARE FEET: 32,500

974 73RD ST. SUITE 5, WEST DES MOINES

DATE: 2026-04-17
SALE PRICE: \$100
SELLER: RON LEWIS TRUST
BUYER: LEWIS, ERIC
ACRES: 0.107
SQUARE FEET: 1,250

2308 SUNSET ROAD, DES MOINES

DATE: 2026-04-20
SALE PRICE: \$5,500,000
SELLER: BSDL INC
BUYER: TRIPLE J ENVIRONMENTAL LLC
ACRES: 6.879
SQUARE FEET: 169,705

519 48TH ST., DES MOINES

DATE: 2026-04-20
SALE PRICE: \$95,000
SELLER: 4820 INGERSOLL PROPCO LLC
BUYER: MAYORGA, BEATRIS
ACRES: 0.143
SQUARE FEET: 0

3611 S.E. 14TH ST., DES MOINES

DATE: 2026-04-20
SALE PRICE: \$1,150,000
SELLER: VAQUERO IOWA DES MOINES PARTNERS LP
BUYER: PAR4 3611 SE 14TH LLC
ACRES: 0.891
SQUARE FEET: 2,168

2620 S.W. VINTAGE PARKWAY, ANKENY

DATE: 2026-04-20
SALE PRICE: \$4,100,000
SELLER: SLM PROPERTIES LLC
BUYER: TONNIGES PR 2 LLC
ACRES: 1.991
SQUARE FEET: 12,487

116 FIFTH ST., WEST DES MOINES

DATE: 2026-04-22
SALE PRICE: \$295,000
SELLER: LANE PROPERTIES LLC
BUYER: STANBROUGH RESIDENTIAL LLC
ACRES: 0.053
SQUARE FEET: 1,712

1120 23RD ST., DES MOINES

DATE: 2026-04-22
SALE PRICE: \$392,500
SELLER: MALILOBOO LLC
BUYER: DESAI 1120 23RD STREET LLC
ACRES: 0.147
SQUARE FEET: 3,672

1606 N.W. SECOND ST., ANKENY

DATE: 2026-04-22
SALE PRICE: \$640,000
SELLER: ANKENY CHRISTIAN HOLDINGS LLC
BUYER: CRG PROPERTIES LLC
ACRES: 0.481
SQUARE FEET: 5,808

509 S.E. SIXTH ST., DES MOINES

DATE: 2026-04-22
SALE PRICE: \$870,000
SELLER: 509 SE 6TH LLC
BUYER: MARKET DISTRICT APARTMENTS LP
ACRES: 0.818
SQUARE FEET: 3,780

9205 SWANSON BLVD., CLIVE

DATE: 2026-04-23
SALE PRICE: \$775,000
SELLER: PICKLE PROPERTIES DSM SWANSON BLVD LLC
BUYER: ELIJAH HOLDINGS LLC
ACRES: 0.664
SQUARE FEET: 4,225

4418 DOUGLAS AVE., DES MOINES

DATE: 2026-04-24
SALE PRICE: \$220,000
SELLER: SMS LLC
BUYER: RED BRICK VENTURES LLC
ACRES: 0.334
SQUARE FEET: 2,437

4012 N.E. 62ND AVE., ANKENY

DATE: 2026-04-24
SALE PRICE: \$1,816,200
SELLER: RUDE, BROCK A
BUYER: IALCO POLK COUNTY LLC
ACRES: 15.000
SQUARE FEET: 3,156

550 S.E. GATEWAY DRIVE, GRIMES

DATE: 2026-04-27
SALE PRICE: \$260,000
SELLER: SANAV VENTURE LLC
BUYER: POTTEBAUM, STEVE
ACRES: 1.499
SQUARE FEET: 0

4240 ARMY POST ROAD, DES MOINES

DATE: 2026-04-28
SALE PRICE: \$44,256,000
SELLER: ELECTRO MANAGEMENT CORP
BUYER: ACS ACQUISITIONS INC
ACRES: 55.883
SQUARE FEET: 302,800

NO ADDRESS LISTED

DATE: 2026-04-28
SALE PRICE: \$8,854,615
SELLER: DONALD C TIMMINS LC
BUYER: VERMEER MANUFACTURING COMPANY
ACRES: 112.930
SQUARE FEET: 0

309 E. FIFTH ST., UNIT 104, DES MOINES

DATE: 2026-04-28
SALE PRICE: \$1,200,000
SELLER: RMV PROPERTIES LLC
BUYER: MARSHALL INVESTMENTS LLC
ACRES: 0.069
SQUARE FEET: 4,787

6555 N.E. 88TH ST., BONDURANT

DATE: 2026-04-28
SALE PRICE: \$5,847,669
SELLER: DONALD C TIMMINS REVOCABLE TRUST
BUYER: VERMEER MANUFACTURING COMPANY
ACRES: 74.579
SQUARE FEET: 0

2101 DELAVAN DRIVE, SUITE 142, WEST DES MOINES

DATE: 2026-04-29
SALE PRICE: \$549,130
SELLER: DELAVAN DRIVE STORAGE LLC
BUYER: DELAVAN PROPERTIES LLC
ACRES: 0.089
SQUARE FEET: 3,852

3330 109TH ST., UNIT 211, URBANDALE

DATE: 2026-04-29
SALE PRICE: \$375,000
SELLER: GREENSPON PROPERTY MANAGEMENT INC
BUYER: CUNDY, RODNEY D
ACRES: 0.154
SQUARE FEET: 32,500

2325 DELAWARE AVE., DES MOINES

DATE: 2026-04-29
SALE PRICE: \$1,350,000
SELLER: IOWA PLAINS SIGNING INC
BUYER: JJC HOLDINGS LLC
ACRES: 3.261
SQUARE FEET: 8,109

3709 N.E. THRESHOLD DRIVE, ANKENY

DATE: 2026-04-30
SALE PRICE: \$1,637,420
SELLER: THRESHOLD DEVELOPMENT LLC
BUYER: MLY REAL ESTATE LLC
ACRES: 1.786
SQUARE FEET: 0

1715 S.W. PLAZA PARKWAY, ANKENY

DATE: 2026-04-30
SALE PRICE: \$4,000,000
SELLER: J JACK LLC
BUYER: CEE 3 LLC
ACRES: 2.529
SQUARE FEET: 16,262

4325 E. 50TH ST., DES MOINES

DATE: 2026-04-30
SALE PRICE: \$2,925,000
SELLER: JWR PROPERTIES LLC
BUYER: WILLIAMS TURF FARMS INC
ACRES: 3.503
SQUARE FEET: 20,000

COMMERCIAL REAL ESTATE

459 27TH ST., DES MOINES
DATE: 2026-04-30
SALE PRICE: \$302,500
SELLER: VAN ALLEN BRACKETT, PARKE
BUYER: BEANE, JASON W
ACRES: 0.332
SQUARE FEET: 2,988

3330 109TH ST., UNIT 213, URBANDALE
DATE: 2026-04-30
SALE PRICE: \$365,000
SELLER: GREENSPON PROPERTY
MANAGEMENT INC
BUYER: TIMOTHY W ANNETT TRUST
ACRES: 0.154
SQUARE FEET: 32,500

3830 MERLE HAY ROAD, DES MOINES
DATE: 2026-05-01
SALE PRICE: \$1,390,000
SELLER: WALLUP LLC
BUYER: LAVA ROCK PROPERTIES LLC
ACRES: 0.438
SQUARE FEET: 1,864

355 S.W. 37TH ST., GRIMES
DATE: 2026-05-04
SALE PRICE: \$777,485
SELLER: ANDERSON FOUR LLC
BUYER: NEXT PHASE DEVELOPMENT LLC
ACRES: 3.500
SQUARE FEET: 0

850 S. 60TH ST., BUILDING 3000, WEST DES MOINES
DATE: 2026-05-04
SALE PRICE: \$2,517,113
SELLER: SHREE RAM DEVELOPMENT LLC
BUYER: DB MILLS CIVIC 374 LLC
ACRES: 1.993
SQUARE FEET: 0

2821 S. ANKENY BLVD., ANKENY
DATE: 2026-05-05
SALE PRICE: \$209,852
SELLER: DENNY ELWELL FAMILY LC
BUYER: HPM INVESTMENT INC
ACRES: 2.014
SQUARE FEET: 0

2400 86TH ST., UNIT 5 AND 6, URBANDALE
DATE: 2026-05-05
SALE PRICE: \$305,000
SELLER: RCJH LLC
BUYER: URBANDALE LLC
ACRES: 0.367
SQUARE FEET: 3,324

983 26TH ST., DES MOINES
DATE: 2026-05-06
SALE PRICE: \$245,000
SELLER: IMMING, CONNOR
BUYER: M&B SCOTT PROPERTIES LLC
ACRES: 0.176
SQUARE FEET: 2,160

NO ADDRESS LISTED
DATE: 2026-05-08
SALE PRICE: \$1,900,000
SELLER: PRAIRIE TRAIL COMMERCIAL LLC
BUYER: D7-5 LLC
ACRES: 3.203
SQUARE FEET: 0

1792 N.W. POLK CITY DRIVE, ANKENY
DATE: 2026-05-11
SALE PRICE: \$2,250,000
SELLER: T LEO CAPITAL LLC
BUYER: LEKAKS TEXAS LLC
ACRES: 4.494
SQUARE FEET: 64,824

1792 N.W. POLK CITY DRIVE, ANKENY
DATE: 2026-05-11
SALE PRICE: \$2,025,000
SELLER: ERIC & CAROL ZIEL REVOCABLE TRUST
BUYER: LEKAKS TEXAS LLC
ACRES: 4.494
SQUARE FEET: 64,824

3409 S.W. NINTH ST., DES MOINES
DATE: 2026-05-11
SALE PRICE: \$460,000
SELLER: RUBBY LLC
BUYER: BMSK INVESTMENT LLC
ACRES: 0.255
SQUARE FEET: 3,200

855 17TH ST., DES MOINES
DATE: 2026-05-11
SALE PRICE: \$415,000
SELLER: THE NORTHWEST DISTRICT OF THE WESLEYAN CHURCH
BUYER: WARNER-BLANKENSHIP, JENNIFER
ACRES: 0.212
SQUARE FEET: 3,520

1454 30TH ST., SUITE 204, WEST DES MOINES
DATE: 2026-05-12
SALE PRICE: \$200,000
SELLER: BOULEVARD DEVELOPMENT LLC
BUYER: PRIME ENTERPRISE HOLDINGS LLC
ACRES: 0.248
SQUARE FEET: 2,933

4100 UNIVERSITY AVE., WEST DES MOINES
DATE: 2026-05-12
SALE PRICE: \$45,241,699
SELLER: LOJA WTP LLC
BUYER: AAA WEST WATER TOWER PLACE LLC
ACRES: 24.740
SQUARE FEET: 276,735

6920 S.W. NINTH ST., DES MOINES
DATE: 2026-05-12
SALE PRICE: \$732,500
SELLER: STIDHAM FAMILY TRUST
BUYER: A&O LLC
ACRES: 0.546
SQUARE FEET: 8,064 ■



Ultimate Salad Bar

- Available for pickup or delivery
- Serves Eight People

\$265
+ sales tax

MENU

Garlic Bread Knots *[one dozen]*

Fresh in-season mixed greens (romaine *[80oz]*, spinach *[80oz]*, and arugula *[80oz]*), with **a variety of dressings** *[16oz each]*, including buttermilk ranch, Italian vinaigrette, blue cheese, balsamic vinaigrette, French herbed olive oil.

Marinated grilled flank steak *[1/2 pan]*

Buttermilk-marinated grilled chicken breast *[1/2 pan]*

Fresh and fabulous salad fixings, including diced tomatoes, cucumbers, carrots, a variety of peppers, peas, chopped bacon, hard-boiled eggs, cottage cheese, shredded cheeses, sunflower seeds, Spanish Marcona almonds and butter croutons *[24 oz each]*

Quinoa Salad *[48oz]*, **Pasta Salad** *[48oz]*, **Cyd's Chicken Salad** *[48oz]*

Fresh in-season fruit including mixed berries, strawberries, pineapple, melon, grapes *[24 oz each]*

Chocolate Peanut Butter Bars *[one dozen]*



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Borrower Name	City	County	Cong. District	\$ Amount	Jobs Created	Jobs Retained	New Vs. Existing	Business Type
Seniors Helping Seniors Cedar Valley	Cedar Falls	BLACK HAWK	02	\$180,000	10	0	EXISTING	Services for the Elderly and Persons with Disabilities
APEX Compressor, Inc.	WATERLOO	BLACK HAWK	02	\$435,000	0	4	EXISTING	Commercial and Industrial Machinery and Equipment (except Automotive and EI
Solar FX Corporation	Boone	BOONE	04	\$302,700	2	5	EXISTING	Solar Electric Power Generation
Orthaus Trucking	IONIA	CHICKASAW	02	\$54,000	0	1	EXISTING	General Freight Trucking, Local
Little Paws	NEW HAMPTON	CHICKASAW	02	\$32,500	2	1	EXISTING	Pet Care (except Veterinary) Services
Greer Capital Corp	IOWA CITY	JOHNSON	01	\$3,151,000	6	1	NEW	Plumbing, Heating, and Air-Conditioning Contractors
Greer Capital Corp	IOWA CITY	JOHNSON	01	\$3,151,000	6	1	NEW	Plumbing, Heating, and Air-Conditioning Contractors
Corridor Automotive Services, LLC	IOWA CITY	JOHNSON	01	\$341,900	0	12	EXISTING	Tire Dealers
Greer Capital Corp	IOWA CITY	JOHNSON	01	\$200,000	6	1	NEW	Plumbing, Heating, and Air-Conditioning Contractors
Greer Capital Corp	IOWA CITY	JOHNSON	01	\$200,000	6	1	NEW	Plumbing, Heating, and Air-Conditioning Contractors
East Fork Swine Veterinary Services P.C.	Algona	KOSSUTH	04	\$250,000	0	6	EXISTING	Full-Service Restaurants
Rittgers Insurance, LLC	West Point	LEE	01	\$1,074,300	2	2	EXISTING	Insurance Agencies and Brokerages
Little Waves, LLC	CEDAR RAPIDS	LINN	02	\$169,000	2	9	NEW	Sports and Recreation Instruction
S C C PROPERTY SERVICE LLC	CEDAR RAPIDS	LINN	02	\$22,300	7	7	EXISTING	Residential Remodelers
S & B Scapes, LLC	Marion	LINN	02	\$100,000	0	8	EXISTING	Landscaping Services
Hansen Home Solutions, LLC	VAN METER	MADISON	03	\$500,000	0	12	NEW	Other Building Equipment Contractors
JC AESTHETICS	HINTON	PLYMOUTH	04	\$22,900	0	0	NEW	Cosmetology and Barber Schools
DCM Wine, LLC	ANKENY	POLK	03	\$285,000	7	1	EXISTING	Wine and Distilled Alcoholic Beverage Merchant Wholesalers
620 NE 44th Ave. LLC	Des Moines	POLK	03	\$1,081,000	13	0	EXISTING	Landscaping Services
VFI, LLC	Des Moines	POLK	03	\$242,000	0	0	EXISTING	Car Washes
Ryan Giles Enterprises, LLC	Des Moines	POLK	03	\$202,000	1	5	NEW	Machine Shops
Ryan Giles Enterprises, LLC	Grimes	POLK	03	\$1,159,800	1	5	NEW	Machine Shops
Pour 515 Ventures Incorporated	GRIMES	POLK	03	\$615,000	6	1	NEW	Drinking Places (Alcoholic Beverages)
Bryan Flooring and Construction LLC	Urbandale	POLK	03	\$624,600	3	20	EXISTING	Flooring Contractors
Vermeer Quist Consulting LLC	WEST DES MOINES	POLK	03	\$80,000	4	2	EXISTING	All Other Professional, Scientific, and Technical Services
Iowa Illinois Office Solutions, LLC	BETTENDORF	SCOTT	01	\$2,591,000	18	35	NEW	Office Supplies and Stationary Retailers
Little Dove LLC	Davenport	SCOTT	01	\$550,900	3	2	NEW	Caterers
Is It a Dream, LLC	Davenport	SCOTT	01	\$163,700	1	1	NEW	Clothing and Clothing Accessories Retailers
Elite Ink LLC	Davenport	SCOTT	01	\$150,000	1	3	NEW	Commercial Screen Printing
Everyone Can Dance LLC	Davenport	SCOTT	01	\$25,000	0	10	NEW	Dance Companies
Clarity Asset Management, Inc.	AMES	STORY	04	\$4,050,000	0	5	EXISTING	Portfolio Management and Investment Advice
REIMAN IOWA, LLC	AMES	STORY	04	\$50,000	0	0	NEW	Television Broadcasting
Sension Holdings LLC	INDIANOLA	WARREN	01	\$1,500,000	1	13	EXISTING	Commercial Screen Printing
Northside Tavern LLC	SAINT MARYS	WARREN	01	\$200,000	1	0	NEW	Full-Service Restaurants
Northside Tavern LLC	SAINT MARYS	WARREN	01	\$100,000	4	0	NEW	Full-Service Restaurants

TRANSACTIONS FROM JULY 2026

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Ann M. Hartz
34 years experience

Send information on new hires, promotions, expansions, openings and other business news to editor@dmcityview.com.

King to be inducted into International Festivals and Events Association Hall of Fame

The International Festivals and Events Association (IFEA) has announced that Stephen King, Des Moines Arts Festival executive director, will be inducted into the IFEA Hall of Fame, the organization's highest honor, recognizing individuals whose careers have made a significant and lasting impact on festivals and events worldwide. King will be formally inducted during the IFEA Annual Convention and Expo on Monday, Oct. 5, in Tucson, Arizona. Over a career spanning more than 35 years, King has become one of the most respected leaders in the international festivals and events profession. Since joining the Des Moines Arts Festival in 2006, he has transformed the event into one of North America's premier arts and culture festivals while helping shape the future of the industry through leadership, innovation, education and mentorship.

Des Moines Area Association of Realtors announces Ganz as new CEO

The Des Moines Area Association of Realtors announced the appointment of Laurie Ganz as its new chief executive officer, bringing more than 20 years of association leadership experience serving Realtors at the local, state and national levels. Ganz joins DMAAR after seven years serving as senior director of professional development and broker outreach for Minnesota Realtors. In that leadership position, Ganz led statewide education initiatives, broker engagement, strategic planning and professional development for more than 22,000 members.



Laurie Ganz

Iowa PBS announces Clark as new director of communications and marketing

Iowa PBS announced Caryline Clark as the new director of communications and marketing for the network. As the newest member of the Iowa PBS leadership team, she will spearhead strategy and execution of communications, marketing of local programming, audience development and community engagement efforts.

CSI Iowa welcomes Fellers to board of directors

Common Sense Institute (CSI) Iowa announced the addition of Trent Fellers to its board of directors. With leadership experience spanning public affairs, technology, government and economic development, Fellers brings a unique perspective to the organization's mission of producing independent, data-driven research that helps shape better public policy and strengthen free enterprise in Iowa. Fellers currently serves on Google's Public Affairs team, where he leads regional community engagement and stakeholder relations across Iowa and Nebraska. His career has spanned leadership roles in both the public and private sectors, including government relations, state government, technology business development and elected office, giving him a broad perspective on the policies and partnerships that drive economic growth. ■

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Paul Bouwers, Jason Uhlenhake, Ben Buenzow, Tyler Fromm, Chad Lyons, Taylor Carey. Not pictured: Faith Dorn-Spice, Steve Plym

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