

CITYVIEW'S

BUSINESS JOURNAL



22
FROM
2022

**BUSINESS PEOPLE WHO
MADE A DIFFERENCE**

By Tammy Pearson

For the fourth year, CITYVIEW's Business Journal recognizes the contributions of outstanding business leaders who have made a difference in their communities.

The business world is ever-changing — as are the challenges faced by those whose success is inextricably linked to the ebb and flow of the economy, evolving technology, a changing work force and countless other factors that can make or break fortunes and livelihoods.

Over the last three years, business leaders have demonstrated resilience, creativity and, perhaps most importantly, adaptability, as they have risen to the challenges of post-pandemic reality. The best have not only lifted themselves up, but have helped those around them as well. For their contributions, leadership and inspiration, we honor these Business People Who Have Made A Difference.

"There are very few things more enjoyable in life than honoring people who have made a significant difference to so many people," said Shane Godman, publisher of CITYVIEW. "We were fortunate to have such well-deserving honorees who have impacted the central Iowa business community in ways beyond traditional measurements."

Readers submitted nominations, and an advisory panel narrowed down the selected to those individuals it believes have made the biggest difference in the area. For those readers who are sticklers and counting, the contingency we present has fallen short of the 22 we had our sights set upon as some of our nominees were unable to get back to us by press time.

Those honorees who did will be recognized and presented their awards at a reception on Thursday, Nov. 3, from 5-7 p.m. at Sherwood Forest Events Center.

JAY W. BREWER

Past President, Grimes Volunteer Support Services

"In 2022, we completed 11.5 years of service to the elderly and folks with disabilities in the Grimes community," said Jay Brewer about last year's accomplishments. "One of the reasons for forming GVSS was to help folks in the community remain in their homes longer than they would have been able to without assistance. We have continually seen many examples of this taking place."

During that time, Brewer said GVSS volunteers have driven more than 300,000 miles, donated 48,000 hours of service, provided 25,513 trips, and provided almost 3,800 yard and snow services for the community — all free of charge.

Of his best business decision, Brewer said, "When we organized in 2010, we decided early on to be very active and involved in the Grimes Chamber and Economic Development organization. We became so involved that I was selected as the Chamber's Citizen of the Year in 2010, served as their board



chair in 2014, and, in 2018, I was selected as their Ambassador of the Year. We have gained a lot of volunteers and visibility because of our involvement with their organization."

His advice to others: "Take into account the needs of the community and its citizens. Then, see how your organization might be able to be of assistance to them."

SHIRLEY MCADON

Adel City Councilmember

"Partnering with the City of Adel, the Adel Partners Chamber of Commerce, and the Rotary Club of Adel to improve Pedal Plaza, soon to be renamed Rotary Plaza, along the Raccoon River Valley Trail was a big project to bring to fruition in 2022," said McAdon about last year's accomplishments. "As a member of all three organizations, I found working together to write grants and work out the many details was daunting but satisfying to see all of the planning pay off. This project will enhance our community with another amenity to benefit our residents, our businesses and



our visitors.

"I also served as the facilitator for the activities celebrating Adel's 175th Birthday in 2022," she continued. "From the repeat of the historic panorama picture downtown, to the ceremony marking Founders' Day, to the Historic Downtown Adel Walk, to the Oakdale Cemetery Walk of historic figures, to the Sweet Corn Festival Adel History Trivia Contest, to the burying of the Time Capsule, it was a pleasure to work with all those who are helping to make 2022 a memorable year for Adel."

McAdon says the best business decision she's made "is to take into account how the positions I take at the Adel City Council table affect our residents and businesses. It's very important to me to do my homework and study the issues to be able to make an informed decision on every policy or project. I listen to staff, the consultants, our businesses and our residents to try to gauge the impact the decision might have. The next step is to hear the views of the other councilmembers and arrive at a consensus, all of us using our best judgement to set policy or take action on a project. This collaborative process can be time-consuming but well worth the effort."

Her advice to others: "Even the small things you do to further the business community or improve

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HONOREES

The Stivers' team is proud to sponsor and recognize CITYVIEW's 22 from 2022 honorees. Through your dedication, drive and commitment, you've made our community a better place.

Thank you.

the quality of life in your community can make a difference. Making connections with others can develop into partnerships to get things done."

LU ANNE GAFFORD

Underwriting Director, Life 107.1

"I have been involved with Royal Family Kids for seven years now. It is a camp for kids in the foster care system," Gafford said of her biggest accomplishment. "During the school year, kids are mentored by camp volunteers. I have mentored a different individual the past three years during the school year, and this past school year has been my most rewarding. My girl is 8 years old and helps me to see life through her eyes — and also be able to love on her and share new experiences with her that bring joy to her life."

When it comes to her best business decision, she said she learned to say no. "Learn to say no when asked to be involved with an organization. Evaluate if it is aligning with your values in your life at the current time."

Her advice to others: "Love people and be kind and friendly to everyone. We don't know what



burdens others carry, and sometimes just a simple hello or smile can help brighten their day."

STEVE ALBRECHT

Chairman and CEO, City State Bank, Norwalk

Albrecht cites "Promoting David Albrecht as the new president of City State Bank" as his biggest accomplishment of 2022 and "hiring an outstanding team of bankers at City State Bank" as his greatest business decision. "I work with the very best."

His advice to others: "Work smart, play hard, have fun at work, take care of your friends and family, be faithful to your God and family."



charities that we know are doing important work, and it means a lot to us that we can give back to our community." She adds, her best business decision has been her choice of merchandise. "I love pushing the envelope by selling sassy and snarky merchandise that you can't find anywhere else. Instead of being afraid of what people might think or how they will react, I always go for it. The store is a genuine representation of me."

Her advice to others: "It is easy to get caught up in the everyday tasks of running a business, but it is really important to have fun and enjoy what you are doing along the way."



TOM BOESEN

President and Owner, Boesen the Florist

"We made it another year," Boesen says of his biggest accomplishment in 2022. "Next year will be our 100th anniversary. We are 100 years old in 2023," he said, adding "the company was started by my grandparents." Of his best



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Congratulations

and Welcome to Angela Jackson,
DMACC's Newest Board Member!



The DMACC Community welcomes Angela Jackson to our Board of Trustees. We're excited about her recognition as one of "22 Business People Who Made a Difference" AND her new role at DMACC—helping us achieve our vision:

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supporting our
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Congratulations Steve Albrecht!

For being selected to CITYVIEW's 22 from 2022
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business decision, he said, “We stayed with the basics: take care of customers. Treat people like you want to be treated. We just keep doing what we do. The proof is in the pudding.”

His advice to others: “You don’t make it 100 years if you don’t treat customers fairly and provide a good product at a good price.”

TIFFANY LUING

Economic Development Coordinator,
City of Bondurant

“My biggest accomplishment in 2022 would be my transition into the role as the Economic Development Coordinator for the City of Bondurant,” said Luing. “I was working as the Executive Director of the Bondurant Chamber and Bondurant Development Inc. when the position became open. I have worked with all three organizations and various community organizations throughout the year to raise funds, awareness, and increase economic development potential for our community and nonprofit organizations benefiting our community.”

Luing says her best personal business decision



“was taking on the position as the Bondurant Chamber Executive Director. Through this position, I found my passion for helping businesses grow and succeed — and found a place in our wonderful community. I also realized my own potential in a career field I had not considered. Through building relationships, I was able to assist our community in what I believe is a positive direction, leading to my current role as the Economic Development Coordinator.”

Her advice to others: “Do not limit yourself to a profession simply because of your education or your perception of your abilities. Despite having an undergraduate degree in criminology and psychology and pursuing a master’s degree in counseling, I found my calling in economic development. Do what you feel is right, and everything will fall in place.”

MICHAEL KRANTZ

Former President and CEO,
Adventureland Resort; Principal Director,
K and M Advising

Krantz says his biggest 2022 accomplishment was “completing the sale of my family business and having the first real summer to spend with my family. After 37 years of living in Des Moines, I just got my first Saylorville Lake outing this summer.”

He said his best business decision was “not trying to do it all myself — having great faith in a great team and great relationships.”

His advice to others: “Saying ‘that’s just the way it’s always been’ is merely fear of change clouded by laziness.”

JOHN FORBES

Pharmacy Manager, Medicap Pharmacy
in Urbandale

“My biggest accomplishment in 2022 would be working with my colleagues in the Iowa House to pass legislation that allows our state insurance commissioner to better regulate the Pharmacy Benefit Managers in our state,” said Forbes. “They are the middle men who regulate prescription drug benefits for citizens in our state. Much of the increase in drug costs is associated with this unregulated industry. The legislation starts the process to bring more transparency in how prescription medications are priced in the marketplace.” He said his best business decision “was





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to move my pharmacy business to a new location in 2014. That move allowed me and my staff to expand pharmacy services to citizens in the community of Urbandale.”

His advice to others: “The best advice I can give to others is to always be yourself and show respect and compassion to all of those who you encounter in your lifetime.”

CLAUDIA SCHABEL

President and CEO, Schabel Solutions Inc.

“We are proud of and grateful for the partnerships and programs we’ve developed with the Urbandale Chamber of Commerce, Iowa Hospital Association and Iowa SHRM,” said Schabel of her biggest accomplishment of 2022. “We are also very proud of all of our 2022 clients who continue to demonstrate their commitment to diversity, equity and inclusion (DEI) every day to achieve their respective workforce, workplace and marketplace goals.”

She added that her best business decision was “investing in the development and rollout of our own



DEI training series content in eLearning format. Done well, DEI training, via live in-person/virtual and/or eLearning formats, is a necessary early step in an organization’s DEI journey — setting a baseline of understanding for the achievement of long-term organizational workforce, workplace and marketplace goals. Our offerings are designed to be completed as a series or as stand-alone courses. We prompt vibrant discussion in our live in-person/virtual training and present compelling scenarios in eLearning opportunities that can be accessed at scale.”

Her advice to others: “DEI is not about ‘copying and pasting’ DEI practices from other organizations. A thoughtful and cohesive DEI strategy is very different from having a ‘collection of tactics’ to use on an ad hoc basis. Take stock. Do you have the vision and resources to succeed in our multicultural marketplace? Develop authentic and sustainable DEI practices to compete and win in our multicultural marketplace.”

BRIAN BUETHE

President and CEO, Grimes Chamber & Economic Development

“Grimes Chamber & Economic Development, working with dozens of organizational partners, sponsors and literally hundreds of volunteers,

successfully navigated the relocation of Grimes Governors Days Community Celebration to a new location in 2022,” Buethe said of his greatest accomplishment in 2022.

“Hiring good employees and recruiting dedicated board members” has been his best business decision, he said. “As a membership-based organization representing over 300 diverse companies in the Grimes area, it is important to have intelligent, motivated, caring and kind representatives. Since its inception, GCED has had nothing but good staff, which in turn provides value to the members of the organization, but also to our community at large. If we have good leadership and good staff, even the most difficult challenges become a bit easier.”

His advice to others: “Be a good listener, make lists and do your best to surround yourself with people who are proactive and positive in nature (at work and at home).”

BRENDA EASTER

President and CEO, Indianola Chamber of Commerce

“As the biggest champion of the Indianola




CONGRATULATIONS

BRIAN BUETHE!

President/CEO, Grimes Chamber & Economic Development

FOR YOUR SELECTION TO CITYVIEWS'S 22 FOR 2022.

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President & CEO,
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Community, in 2022 I saw the results of my work to create positive change that started years before become a reality,” Easter said of her biggest accomplishment in 2022. “Through bold leadership and collaborative partnerships, our community tackled two major challenges when the Warren County Justice Center and renovation of the Indianola Downtown Square projects were completed. The economic impact and long-term results of both projects will benefit the Indianola community for years to come.”

Easter cites the establishment of CTE-Hope as her best business decision. “When I lost my son, Zac Easter, to Chronic Traumatic Encephalopathy (CTE), I started CTE-Hope, a nonprofit organization focused on spreading awareness about the dangers of mild traumatic brain injuries (mTBIs) or concussions, as well as supporting research to prevent CTE and providing support to those who are suffering from early symptoms of CTE. Recent studies indicate 42% of children with just one mTBI have long-term mental and cognitive health issues. Ensuring families have the right information to



heal a traumatized brain is essential. While tragic, this has been the best business decision I could have ever made. Spreading awareness about the dangers of mTBI is the only gift I can give Zac, as well as millions of other individuals and families.”

Her advice to others: “Live your life with purpose, never forget that you are the only person who can define who you are, and be happy.”

BARB WIEDENMAN

Owner, Broker Associate, President of Wiedenman Family Foundation
Barb Wiedenman & Associates, Brokered by Spire Real Estate

“The Wiedenman Family Foundation was established in 2021,” said Wiedenman of her biggest accomplishment. “The Foundation was formed to undertake projects that will enhance the lives of children and families in Ankeny and our surrounding communities. By bringing together resources and vision, we hope to create long-lasting changes that will have a positive impact on the people who call Ankeny home. Our



mission is to help families through fundraising, special events and community engagement. From this mission, the first annual Champagne and Dreams event was held in April 2022. This event raises funds to grant a dream to a local child. Thanks to donations from our generous community, we were able to do that our very first year.”

Of her best business decision, Wiedenman said, “Being in the real estate business for 20 years, I feel the best business decision I made is to engage and be very active in my community. Clients come to you because of who you are, and establishing relationships, networking and taking care of the client is essential. Find your passion in your kids’ activities, your church, a networking group, etc. Real estate is a relationship business, and I have worked very hard to establish great relationships while giving back to my community. No matter how you feel — get up, dress up, show up and never give up.”

Her advice to others: “Give back, smile and always be positive. Helping one person at a time makes dreams come true. Helping people buy and sell homes allows me to help in one way; now with the Wiedenman Family Foundation, we are able to help more people in other ways.”

Congratulations

The Indianola Chamber of Commerce Congratulates and Thanks BRENDA EASTER for her accomplishments while CEO & President.



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think indianola first!

CHAMBER OF COMMERCE

South Dallas County Landfill congratulates

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Thank you for your 37 years of service to the Landfill, and looking forward to many more.



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SUSAN PATTERSON PLANK

Executive Director, Iowa Newspaper Association

"Working together with the Iowa Newspaper Association's lobby team and legislators, we were successful in 2022 in making important changes to Iowa's public records law as it relates to the fees state and local government officials can charge for copies of their records. The bill passed addressed a frequent criticism of Iowa's public records law — the cost for copies of documents. The real winners are not just newspapers and other media outlets, but all Iowans who depend on government openness and access to public records," Patterson Plank said of 2022 accomplishments.

"I've had many opportunities in the course of my career. Over that time, saying 'yes' to new opportunities and projects has sometimes been risky, but repeatedly that has yielded personal and professional rewards."

Her advice to others: "Compassion leadership



goes a long way in building a strong and committed team, and a strong and committed team leads to results."

REYNOLDS CRAMER

CEO, Fareway Stores, Inc.

"Fareway's growth and focus on how to best serve area residents" was the company's biggest accomplishment, said Cramer. "Fareway continues to expand its footprint throughout the Midwest, with 132 store locations in a now seven-state region. Over the past year, we opened Fareway Meat Markets in Des Moines (Beaverdale), Minnesota (Luverne) and Kansas (Olathe). We started construction on additional West Des Moines and Clive locations, our third Kansas City metro meat market, and we continue to grow our rural community footprint with Ogden opening later this year. Additionally, we have announced upcoming projects in Bondurant, LeClaire, Ankeny, Waukee, Granger, Brandon (South Dakota), with more to come."

Cramer said, about the best business decision



made, "We are proud to serve communities of all sizes across our footprint. We have standard-sized, full-service grocery stores, exclusive meat markets, and smaller models able to service a variety of rural communities. Additionally, we can reach customers across the U.S. with our online store.

His advice to others: "Focus on the customers, employees and the communities you serve. At Fareway, 'Lead with Love' is part of our mission aimed at supporting our local communities through charitable giving and other initiatives. It is a valued philosophy that has been inspired by our outstanding employees."

ANGELA JACKSON

Senior Vice President Diversity Equity and Inclusion, Athene USA, and Owner of The Great Frame Up

Looking back over 2022, "Partnering with others to make a positive impact" was her biggest accomplishment, says Jackson.

Her advice to others: "Lift up others!" ■

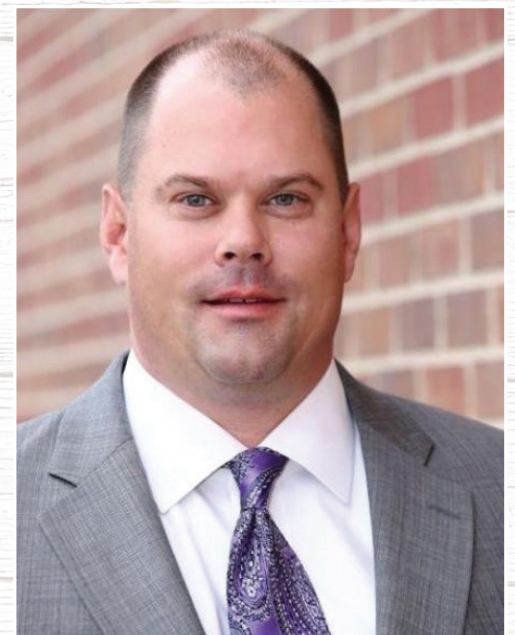


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for making a difference for
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FAREWAY CEO

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Borrower Name	City	County	Cong. District	\$ Amount	Jobs Created	Jobs Retained	Existing Jobs	New Vs. Existing	Business Type
Maloney Property Maintenance, LLC	WATERLOO	BLACK HAWK	01	\$220,000	2	12	12	EXISTING BUSINESS	Landscaping Services
Steuben & Co., LLC	JESUP	BUCHANAN	01	\$295,000	0	2	2	EXISTING BUSINESS	Car Washes
Small Town Grooming LLC	ARCADIA	CARROLL	04	\$118,000	1	0	0	NEW BUSINESS	Pet Care (except Veterinary) Services
MB Construction and Real Estate LLC	VAN METER	DALLAS	03	\$350,000	7	5	5	EXISTING BUSINESS	Residential Remodelers
HENDRICKS FEED & SEED CO., INC.	DUBUQUE	DUBUQUE	01	\$717,900	0	6	6	NEW BUSINESS	Farm Supplies Merchant Wholesalers
HENDRICKS FEED & SEED CO., INC.	DUBUQUE	DUBUQUE	01	\$250,000	0	6	6	NEW BUSINESS	Farm Supplies Merchant Wholesalers
MORTENSON, INC	DUBUQUE	DUBUQUE	01	\$150,000	1	1	1	NEW BUSINESS	NA
ROWAN PROPERTIES LLC	DUBUQUE	DUBUQUE	01	\$59,000	0	1	1	NEW BUSINESS	General Automotive Repair
Baggio's Italian Restaurant LLC	NEWTON	JASPER	02	\$124,800	8	1	1	NEW BUSINESS	Full-Service Restaurants
S.E. Iowa Metals Recycling Inc	LOCKRIDGE	JEFFERSON	02	\$1,000,000	1	4	4	EXISTING BUSINESS	Recyclable Material Merchant Wholesalers
Weldon Contractors, LLC	Iowa City	JOHNSON	02	\$3,035,000	13	1	1	NEW BUSINESS	Drywall and Insulation Contractors
Property Simple Solutions, LLC	SIGOURNEY	KEOKUK	02	\$182,700	1	0	0	NEW BUSINESS	Car Washes
A-1 RENTAL, INC	CEDAR RAPIDS	LINN	01	\$350,000	0	8	8	EXISTING BUSINESS	General Rental Centers
WaxLife Cedar Rapids, LLC	CEDAR RAPIDS	LINN	01	\$267,400	1	8	8	NEW BUSINESS	Other Personal Care Services
C&A LLC	Cedar Rapids	LINN	01	\$160,000	5	0	7	EXISTING BUSINESS	Elementary and Secondary Schools
Corridor Transmission, Inc	CEDAR RAPIDS	LINN	01	\$100,000	2	0	0	NEW BUSINESS	NA
Bean Drip Services LLC	MOUNT VERNON	LINN	01	\$1,301,000	17	3	3	NEW BUSINESS	Snack and Nonalcoholic Beverage Bars
Blush Boot Camp Ankeny LLC	ANKENY	POLK	03	\$91,800	5	1	1	NEW BUSINESS	All Other Personal Services
Faller, Kincheloe & Co, Plc	Des Moines	POLK	03	\$1,620,500	0	12	12	NEW BUSINESS	Offices of Certified Public Accountants
Outdoor Modern Concepts LLC	DES MOINES	POLK	03	\$350,000	5	0	2	EXISTING BUSINESS	All Other Specialty Trade Contractors
Faller, Kincheloe & Co., PLC	DES MOINES	POLK	03	\$250,000	0	12	12	EXISTING BUSINESS	Offices of Certified Public Accountants
eWay Corp	Johnston	POLK	03	\$350,000	12	15	15	EXISTING BUSINESS	Custom Computer Programming Services
Garrels Business Enterprises, LLC	Urbandale	POLK	03	\$1,677,000	10	30	30	EXISTING BUSINESS	Full-Service Restaurants
First Midwest LLC	Urbandale	POLK	03	\$1,389,000	9	0	33	NEW BUSINESS	Child Day Care Services
CKJD LLC	URBANDALE	POLK	03	\$30,000	0	4	4	NEW BUSINESS	Child Day Care Services
Reading in Public LLC	West Des Moines	POLK	03	\$402,000	5	2	2	NEW BUSINESS	NA
Prevail Beauty, LLC	WEST DES MOINES	POLK	03	\$270,000	3	28	28	NEW BUSINESS	Beauty Salons
JA, LLC	Bettendorf	SCOTT	02	\$1,132,000	3	0	8	EXISTING BUSINESS	Advertising Agencies
Kamala LLC	Davenport	SCOTT	02	\$50,000	0	4	4	NEW BUSINESS	Limited-Service Restaurants
Distro Equipment, LLC	Le Claire	SCOTT	02	\$713,000	10	0	14	EXISTING BUSINESS	Drinking Places (Alcoholic Beverages)
MKZ Properties, LLC	Indianola	WARREN	03	\$1,418,000	0	1	1	NEW BUSINESS	Lessors of Other Real Estate Property
Sincerely Saige, LLC	Norwalk	WARREN	03	\$36,000	2	1	1	NEW BUSINESS	Beauty Salons
Brown Dogs Farm	NORWALK	WARREN	03	\$15,000	0	3	3	EXISTING BUSINESS	Mayonnaise, Dressing, and Other Prepared Sauce Manufacturing
SBLV SIOUX CITY LLC	Sioux City	WOODBURY	04	\$1,975,800	1	5	6	EXISTING BUSINESS	Coin-Operated Laundries and Drycleaners
JAB Holding Co., LLC	Sioux City	WOODBURY	04	\$776,000	11	0	10	EXISTING BUSINESS	Veterinary Services

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EXPERT ADVICE

ON ISSUES THAT MATTER TO YOUR BUSINESS

TECHNOLOGY

Microsoft 365 what do I need to know?

When we are seeing changes all the time it's hard to keep up. In today's world, e-mail is the lifeblood of your business. You've very likely invested in an email solution like Microsoft 365 to provide this. It's a really good solution, providing enterprise grade email for anywhere from one user to thousands. The shortcoming of Microsoft 365 "out of the box" is it lacks in robust, real-time security controls for the complex threats in today's IT landscape.

As you likely continue to leverage or consider Microsoft Exchange and its other applications available through Microsoft 365 make sure you understand the need for additional security tools to ensure your creating a safe environment. Things like 3rd party spam filtering and backup options are highly recommended so that you've diversified your security posture.

Locks on our houses are great but in today's world, security systems, firewalls, and identity protection are just as critical.



Scott Hardee

Business Development Executive - Branch Manager



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ACCOUNTING

What expenses can I deduct?

The IRS Code states that business expenses have to be ordinary and necessary to business.

Common Expenses you CAN Deduct:

Advertising, Cell Phone (business percentage), Internet, Vehicle expense (gas or mileage), Rent expense, Dues and subscriptions, Website expense, Software, Continuing Education

Items that are NOT deductible:

Fitness Clubs, Nail and/or Beauty Salon appointments, Spouse's travel on business trip, Entertainment, Tickets to sports events

How do I deduct Meals: You can now take 100% of meal expense as long as it is for a business purpose. However, it must be in a restaurant. You cannot buy your groceries on a business trip and take that as a business expense, it MUST be purchased at a restaurant.

Taking your entire team out to a restaurant for a Christmas party is considered entertainment and would NOT be deductible. However, you can have a restaurant cater in food for an office meeting and/or purchase food from a restaurant and take to a work crew out in the field and that would be deductible.

A good rule of thumb is, if you are purchasing an item only because you have a business it is most likely deductible.



Ann M. Hartz

CPA



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ADVERTISING

Is your website design losing you business?

Did you know that 81% of internet users think less of a business if the website is not updated and 39% would think twice about using a product or service if the website is not fresh, user friendly and current?

Here are some signs you may need a new website:

- Your site looks outdated.
- Your site is not mobile responsive.
- You're embarrassed to give out your web address.
- The pages on your website load slowly.
- Confusing website navigation.
- Your site doesn't reflect your brand.
- You don't have access to update the site.

Investing in an excellent website design shows customers that a business cares about them, wants to engage with them, and help them make informed choices. Businesses can increase their customer connections, improve customer service and, most importantly, boost their brand image and trust with their customers through a user-friendly and compelling business website.



Megan Pugh

Digital Account Executive



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COMMERCIAL REAL ESTATE TRANSACTIONS IN POLK COUNTY FROM SEPT. 13, 2022 THROUGH OCT. 11, 2022

6657 N.W. SIXTH DRIVE, DES MOINES
 SALE DATE: 2022-09-13
 SALE PRICE: \$1,100,000
 SELLER: MORROW INVESTMENTS LLC
 BUYER: COWGER PROPERTIES LLC
 SQUARE FEET: 11,960
 ACRES: 1.504

332 FIFTH ST., WEST DES MOINES
 SALE DATE: 2022-09-14
 SALE PRICE: \$365,000
 SELLER: JOHNSON, ASHLEY
 BUYER: 111 5TH STREET LLC
 SQUARE FEET: 1,296
 ACRES: 0.14

500 POLK BLVD., DES MOINES
 SALE DATE: 2022-09-15
 SALE PRICE: \$300,000
 SELLER: ADRIANSE, LORI
 BUYER: WHEELHOUSE ENTERPRISES LLC
 SQUARE FEET: 2,520
 ACRES: 0.211

5511 GRAND AVE., DES MOINES
 SALE DATE: 2022-09-15
 SALE PRICE: \$280,000
 SELLER: ADRIANSE, RICHARD
 BUYER: WHEELHOUSE ENTERPRISES LLC

SQUARE FEET: 3,320
 ACRES: 0.338

1305 S.E. 25TH ST., GRIMES
 SALE DATE: 2022-09-15
 SALE PRICE: \$929,799
 SELLER: M-KEDS LTD II
 BUYER: HOLD ON HOLDINGS LLC
 SQUARE FEET: 0
 ACRES: 3.206

106 11TH ST., DES MOINES
 SALE DATE: 2022-09-16
 SALE PRICE: \$900,000
 SELLER: JA RYCHEL LLC
 BUYER: GLAUHAUS LLC
 SQUARE FEET: 9,570
 ACRES: 0.267

2701 E. GRAND AVE., DES MOINES
 SALE DATE: 2022-09-16
 SALE PRICE: \$46,000
 SELLER: ROSE JR, LEE E
 BUYER: LEE ROSE LLC
 SQUARE FEET: 860
 ACRES: 0.118

NO ADDRESS LISTED
 SALE DATE: 2022-09-16
 SALE PRICE: \$2,950,178
 SELLER: RUETER FARMS INC

BUYER: 141 BUSINESS PARK LLC
 SQUARE FEET: 0
 ACRES: 57.174

1913 PLEASANT ST., DES MOINES
 SALE DATE: 2022-09-20
 SALE PRICE: \$700,000
 SELLER: PLEASANT ST PARTNERSHIP LLC
 BUYER: MARLENA HOLDINGS LLC
 SQUARE FEET: 10,256
 ACRES: 0.344

221 N.E. GATEWAY DRIVE, GRIMES
 SALE DATE: 2022-09-20
 SALE PRICE: \$126,910
 SELLER: HY-VEE INC
 BUYER: MIDWEST HERITAGE BANK FSB
 SQUARE FEET: 0
 ACRES: 1.481

7511 DENNIS DRIVE, URBANDALE
 SALE DATE: 2022-09-22
 SALE PRICE: \$530,000
 SELLER: ANDES GROUP INC
 BUYER: CARVER INVESTMENTS LLC
 SQUARE FEET: 5,632
 ACRES: 0.386

2597 DEAN AVE., DES MOINES
 SALE DATE: 2022-09-23
 SALE PRICE: \$433,000
 SELLER: HOLT SALES & SERVICE LLC
 BUYER: FARGO PROPERTIES LLC
 SQUARE FEET: 0
 ACRES: 1.891

1446 E. FLEMING AVE., DES MOINES
 SALE DATE: 2022-09-23
 SALE PRICE: \$135,000
 SELLER: FREELY, VICKIE
 BUYER: WINE KARMA LLC
 SQUARE FEET: 2,880
 ACRES: 0.158

2516 GEORGE FLAGG PARKWAY, DES MOINES
 SALE DATE: 2022-09-26
 SALE PRICE: \$562,500
 SELLER: LARSEN, KATHY
 BUYER: PARKWAY RENTALS LLC
 SQUARE FEET: 4,920
 ACRES: 0.459

NO ADDRESS LISTED
 SALE DATE: 2022-09-26
 SALE PRICE: \$19,000
 SELLER: DES MOINES MASONIC CEMETERY ASSOCIATION
 BUYER: ANDREWS, SUSAN

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SQUARE FEET: 0 ACRES: 0.172	705 S.E. DALBEY DRIVE, ANKENY SALE DATE: 2022-09-28 SALE PRICE: \$1,950,000 SELLER: GLENRIDGE ENTERPRISES INC BUYER: ANKENY SS LLC SQUARE FEET: 55,190 ACRES: 3.354	BUYER: GARDEN COURT INC SQUARE FEET: 36,000 ACRES: 1.083	SALE DATE: 2022-10-04 SALE PRICE: \$800,000 SELLER: BAKER REAL ESTATE LP BUYER: COWGER PROPERTIES LLC SQUARE FEET: 11,646 ACRES: 0.642
2990 JUSTIN DRIVE, URBANDALE SALE DATE: 2022-09-26 SALE PRICE: \$4,100,000 SELLER: HOUGHTON, KRISTY BUYER: NADAREVIC INVESTMENTS IV LLC SQUARE FEET: 39,440 ACRES: 3.406	1301 N.W. 114TH ST., CLIVE SALE DATE: 2022-09-28 SALE PRICE: \$2,220,000 SELLER: ASSEMBLIES OF GOD FINANCIAL SERVICES GROUP BUYER: Y&F REALTY GROUP LLC SQUARE FEET: 7,521 ACRES: 1.941	3923 E. 14TH ST., DES MOINES SALE DATE: 2022-09-30 SALE PRICE: \$400,000 SELLER: NEON WOODS LLC BUYER: CS FAMILY PROPERTIES LLC SQUARE FEET: 5,500 ACRES: 0.783	1620 S.W. WHITE BIRCH CIRCLE, ANKENY SALE DATE: 2022-10-07 SALE PRICE: \$1,850,000 SELLER: EICHINGER 4 LLC BUYER: STILLWATER CRE PARTNERS LLC SQUARE FEET: 8,000 ACRES: 1.148
111 11TH ST., DES MOINES SALE DATE: 2022-09-27 SALE PRICE: \$650,000 SELLER: HOXIE'S ADDITION LC BUYER: WEST END MANUFACTURING LLC SQUARE FEET: 7,920 ACRES: 0.4	12001 HICKMAN ROAD, URBANDALE SALE DATE: 2022-09-28 SALE PRICE: \$5,288,977 SELLER: PRIM FIVE URBANDALE LLC BUYER: FIRST MIDWEST LLC SQUARE FEET: 13,189 ACRES: 1.881	1425 METRO EAST DRIVE, UNIT 114, PLEASANT HILL SALE DATE: 2022-09-30 SALE PRICE: \$105,000 SELLER: SPECIFICATION CHEMICALS INC BUYER: RAILWAY 317 LLC SQUARE FEET: 1,250 ACRES: 0.12	3848 SIXTH AVE., DES MOINES SALE DATE: 2022-10-10 SALE PRICE: \$125,000 SELLER: DAVIDSON, AMY BUYER: AVILAS-HUERTA, MONICA SQUARE FEET: 1,523 ACRES: 0.241
300 WALNUT ST., UNIT 272, DES MOINES SALE DATE: 2022-09-28 SALE PRICE: \$45,000 SELLER: DALE & LISA ENGELKEN REVOCABLE TRUST BUYER: LOST PLANET DEVELOPMENT LLC SQUARE FEET: 288 ACRES: 0.001	3700 MARTIN LUTHER KING JR PARKWAY, DES MOINES SALE DATE: 2022-09-29 SALE PRICE: \$3,680,000 SELLER: GARDEN COURT APARTMENTS LLC	5000 N.W. 57TH AVE., JOHNSTON SALE DATE: 2022-10-01 SALE PRICE: \$144,000 SELLER: PRAIRIE ENGINEERING HOLDINGS LLC BUYER: DMR HOLDINGS LLC SQUARE FEET: 0 ACRES: 1.88	6082 N.E. 14TH ST., DES MOINES SALE DATE: 2022-10-11 SALE PRICE: \$1,350,000 SELLER: GREEDY INVESTMENTS LLC BUYER: AA PROPERTY LLC SQUARE FEET: 9,600 ACRES: 1.73 ■



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A woman in a grey sweater and blue denim apron stands in the foreground, smiling and holding a tablet. In the background, a server room with glowing blue and green lights is visible on the right, and a bakery with a woman in a white uniform and hat carrying a basket of bread is visible on the left.

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