

A free resource for the central Iowa business community

CITYVIEW'S

BUSINESS JOURNAL



Switching to SOLAR

Benefits and barriers to solar panel investment

By Colson Thayer

More central Iowans are making the switch to solar, and it's not just because of the tax incentives. On one hand, solar energy is seen as an alternative to typical means of electricity production: natural gas, coal and nuclear energy. On the other, solar panels are an investment and a way to take ownership of one's power. However, more than just cloudy skies stand in the way of solar energy taking over. Homeowners, business owners and farmers alike can benefit greatly from solar panels, but it all comes down to having enough capital.

Ben and Lety Wuertzer installed a \$19,000 solar array atop their Waukee home. Photo courtesy of Ben Wuertzer

FEATURE

Residential solar

Ben and Lety Wuertzer moved into their new Waukee home in October 2020. Much like how they owned their house and cars, the Wuertzers wanted to own their electricity, too. Ben first inquired about solar panels last February. While doing online research, he stumbled upon an online questionnaire for those interested in residential solar.

"Next thing I know, after putting in my address, phone number, email... Purelight Power was actually the first company to call me," Wuertzer remembered.

He found comfort in answering a call from a local 515 number. After speaking with a representative from Purelight Power, he set up a time for them to come out, look at the house and discuss solar options for the couple.

The installation process took four months to complete. After the city and utility company completed their inspections in May 2022, the couple turned on the switch and began producing their own power. Since installing their solar array, the Wuertzers have drastically reduced their electric bills.

"I'm saving anywhere from about \$20 to \$40 a month," Wuertzer said.

When Wuertzer's panels produce power, it is consumed live by his own home first. On especially

sunny days, the excess power the panels produce is backed into MidAmerican Energy's grid so that Wuertzer's neighbors can use it. Each month, MidAmerican tracks the number of kilowatt-hours (kWh) Wuertzer puts into the grid. In a process called net metering, MidAmerican exchanges 1 kWh to 1 kWh at full retail price. During not-so-sunny days or shorter winter days, the Wuertzers can use those credits built up over the course of the year.

The total cost for the solar array and installation was \$19,000. However, after a 30% federal tax credit made possible by the Inflation Reduction Act, the cost was lowered to \$14,000. The Wuertzers decided to finance through Sunlight Financial, which works with Purelight Power to finance their solar installs.

"Our first solar payment wasn't due until after the install, and there was no money down needed to get the project started and installed," Ben explained. Most months, Wuertzer is only paying MidAmerican's connection fee of \$8.50, which is required by each resident to stay on the grid. His monthly bill is \$8.59 after tax.

Wuertzer said he is excited to be investing in something he will own. He expects the panels to pay for themselves in about eight years.

"It's just like owning your house, your car; there's an actual completion date," he said. "Stop renting your power and start owning it."



Ben and Lety Wuertzer save \$20 to \$40 a month with their solar array in Waukee. Photo submitted

Commercial solar

John Forbes is the owner of Urbandale's Medicap Pharmacy. He was also elected to the Iowa House in 2012.

"You learn a lot of things when you're a legislator," Forbes explained. During his time in the House, one of the things he learned about was solar energy.

Forbes wanted to do his part and reduce his carbon footprint. When he built the pharmacy facility in 2014, he did not have the capital up front to include solar in the construction. He told the engineers to plan for a solar installation down the road. One of Forbes' colleagues in the House, Tyler Olson, encouraged him to use his Cedar Rapids-based company, Paulson Electric Co. By 2015, Forbes had enough funds to purchase his own solar array. In two weeks, Paulson Electric installed 90 total panels, weighing about 12,000 pounds.

The total cost for Forbes' solar array, on top of the Medicap Pharmacy, was about \$90,000. However, he took advantage of the federal tax credit and, at the time, the state's tax credit. He ended up paying a net of about \$50,000.

Forbes expects his payback to be within seven



Medicap Pharmacy in Urbandale has 90 total solar panels on its roof. Photo courtesy of John Forbes

John Forbes uses solar to run his Medicap Pharmacy in Urbandale. Photo by Colson Thayer

to eight years of the install. Without the federal tax credit, it would have been pushed to about 12 years.

For commercial businesses, the payback for solar panels comes more quickly than residential arrays. This is due to the unique depreciation rules regarding commercial solar. At today's 30% federal tax credit rate for solar, a \$100 array would normally be a \$70 deduction and a \$30 credit. But with solar, the depreciation basis for solar is reduced by one-half of the allotted tax credit. So, it would be an \$85 deduction and a \$30 credit. Essentially, there is double dipping in the dollars being deducted and the dollars being credited.

In Iowa, the state tax credit for solar was first available on Jan. 1, 2012. Until Jan. 1, 2016, the state tax credit was equal to its federal counterpart. Between 2016 and 2021, it was reduced to 50% of the federal tax credit. In 2021, the appropriated money for solar tax credits had dried up.

"People thought they were going to get it, and they didn't receive the credit," Forbes said.

On Jun. 17, 2022, Gov. Reynolds signed a modification to the Iowa Solar Energy Tax Credit. It appropriated \$5 million more to credit those who missed out in 2021. The credit is not extended into the future for individuals installing solar, but businesses are still eligible.

Throughout the year, Forbes produces about 100 to 110 kWh per day. For comparison, the Wuertzer household produced 481 kWh between July and August this year. Forbes saves between \$600 to \$800 per month: \$7,200 a year. However, he does run out of credits before January. Between January and March, Forbes pays MidAmerican Energy full price for electricity.

Forbes produces about 85% of his power with his array. He said he strives for 85% because MidAmerican never writes any customer a check. If a solar customer produces more than 100% of their energy consumption, they just end up giving the grid free energy.

As both a solar user and legislator, Forbes recognizes the challenges that solar in Iowa still faces.

"The reason why people have a hard time installing solar is No. 1, banks don't like to lend money on solar; they just don't see it as a safe investment. No. 2, you have to have the capital up front to be able to do the install."

As a legislator, Forbes said he wants solutions to make solar installation easier and hopes the state will look at loan incentive programs where the state would offer low-interest loans. Another issue is that those who install solar might have to wait up to a year to be credited for their installation.



Matt Edwards of CB Solar uses his background in corporate tax to help customers find the right solar incentives. Photo by Colson Thayer

The solar industry

CB Solar in Des Moines specializes in residential, commercial and agricultural solar installation across the entire state. The company is just a small operation of a few "Iowa boys." Matt Edwards has a background in corporate tax and considers himself the "numbers guy" at CB Solar.

"Solar is a tax-heavy, tax-incentive-heavy item," Edwards explained.

For CB consumers interested in solar, the process begins with a rough estimate.

"We don't need a lot to give you a rough quote," Edwards said. "A little more than your address could get the ball rolling."

CB Solar asks for an address, a previous utility bill and satellite imagery to map an array. If the quote looks good to the consumer, a representative from CB Solar will come out to the site to do an in-person quote and make the unknowns known. All quotes from CB Solar are at no cost to the customer.

When CB Solar first began business, most of their clientele were farmers who had the capital to invest in solar panels. Today, two-thirds of their business comes from residential solar. Edwards said he thinks a general adoption of solar has supported their business; however, there is still a lot of

opportunity on each residential street in the metro.

For some homes, CB Solar could come out in one afternoon to install and flip on the switch the next morning. But, most of the time, there are a lot of safety and municipal regulations along the way.

"Some people's houses are ready for solar right now with nothing more than the solar itself; others, they need a considerable amount of electrical upgrades," Edwards explained. "Many jurisdictions are involved because you have city rules, county rules, utility rules, and you're just putting a lot of pieces together. And you're dealing with Iowa elements."

Edwards compared solar in Iowa to solar in the city of Chicago. While Chicago has about two or three utility companies and one jurisdiction, Iowa has 99 counties and about 200 utilities in the state.

Edwards recognized the issue of having enough capital, reasoning: "The average homeowner, you're asking them to buy a car and park it on their roof."

CB Solar also uses Sunlight Financial to provide consumer financing. Sunlight has loans with 25- or 30-year amortizations to match the warranted lifespan of most solar panels. Edwards explained that the monthly loan installments are essentially a bill swap with the monthly electricity bill avoided by solar. ■

CITYVIEW'S BUSINESS JOURNAL

EXPERT ADVICE

ON ISSUES THAT MATTER TO YOUR BUSINESS

TECHNOLOGY

How do I know my IT solutions are enough?

As we discussed last month **IT** can be simplified. We use applications to manage our customers, finances, employees, communications, marketing, production, the list goes on and on....

We know a solid foundation is built from rock, like anything, if you build with the most reliable resources, you are sure to have a better chance of getting it right. With the pace we discussed **IT's** even more important. You must be aware of what those resources are and sometimes it's hard to tell a flower from a weed.

Don't be afraid to challenge your **IT** team, Managed Service Providers, friend who helps fix your computers. The best results for your **IT** will come when you understand why you have, what you want, and who you need.

The services your business provides should constantly be evaluated to ensure they meet a need. With competition your services also need to make a difference. Your **IT** solutions should also.



Scott Hardee

Business Development Executive – Branch Manager



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ACCOUNTING

How is an LLC taxed?

In most cases, the best tax structure for small start-up companies is to set up an LLC and tax that LLC as an S Corp. When a business sets up an LLC they have to complete either an 2553 S Election form or an 8832 Entity Classification Election to determine how they want that LLC to be taxed. As an S Corp the shareholder is required to pay themselves a wage. The entrepreneur is then able to reduce the amount of self-employment tax, as well as Iowa unemployment tax on their wages. Another benefit is rather than pay estimated tax payments as a sole proprietor, the shareholder will pay withholding through the W2, therefore, they avoid getting hit with the underpayment penalty. Each business is unique. If you are considering a start-up company you should sit down and consult with a professional to determine what would be the best structure for your particular business.



Ann M. Hartz
CPA



7109 Hickman Rd., Urbandale
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ADVERTISING

What is a good ad?

To be effective, advertising needs to be direct, simple, and state your brand.

First, be direct and decide what you want your advertising to do for you. Do you need more customers? Do you need to educate consumers on a new product or service or location? Do you need to move inventory? Decide your one need, only one.

Second, keep it simple. Create an ad starting with your one need. Choose a correlating graphic or picture and add a snappy headline along with brief supporting information. Your logo, location, phone number, website, etc. should always be placed at the bottom.

Last, establish and state your brand. Establish colors and a look for your ads and carry this through all of your marketing. Always use your logo and include all important basic information to contact you or learn more about your business. A good ad is one that makes the consumer respond the way you want them to!



JOLENE GOODMAN
Vice President



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COMMERCIAL REAL ESTATE TRANSACTIONS IN POLK COUNTY FROM AUG. 17, 2022 THROUGH SEPT. 20, 2022.

2510 ROBINSON AVE. N.E., BONDURANT
SALE DATE: 2022-08-18
SALE PRICE: \$251,559
SELLER: BONDURANT BUSINESS PARK LLC
BUYER: BONDURANT STORAGE LLC
SQUARE FEET: 0
ACRES: 1.052

2724 SECOND AVE., DES MOINES
SALE DATE: 2022-08-19
SALE PRICE: \$460,000
SELLER: SULLIVAN HOLDINGS LLC
BUYER: THE BEST CONSTRUCTION LLC
SQUARE FEET: 12,220
ACRES: 0.49

5901 S.E. 14TH ST., DES MOINES
SALE DATE: 2022-08-19
SALE PRICE: \$735,000
SELLER: STONEY POINTE CAR WASH LLC
BUYER: BDC-STONEY POINT LLC
SQUARE FEET: 3,944
ACRES: 0.97



2221 STANTON AVE., DES MOINES
SALE DATE: 2022-08-22
SALE PRICE: \$5,275,000
SELLER: STANTON ESTATES LLC
BUYER: FINN APARTMENTS LLC
SQUARE FEET: 73,150
ACRES: 3.85



3200 100TH ST., URBANDALE
SALE DATE: 2022-08-22
SALE PRICE: \$5,700,000
SELLER: HOUGHTON, BARBARA
BUYER: CHARLES I COLBY & RUTH COLBY INVESTMENTS TRUST
SQUARE FEET: 41,037
ACRES: 3.92

1002 S.E. BELMONT DRIVE, ANKENY
SALE DATE: 2022-08-22
SALE PRICE: \$3,720,000
SELLER: UNIVERSITY-PARK LP
BUYER: BELMONT PARK APTS LLC
SQUARE FEET: 41,766
ACRES: 2.425

NO ADDRESS LISTED
SALE DATE: 2022-08-23
SALE PRICE: \$1,900,000
SELLER: SARAH IRENE OSBORNE
WHEELER LIVING TR
BUYER: ASSK PROPERTIES LC
SQUARE FEET: 0
ACRES: 20.3

110 W. VAN DORN ST., POLK CITY
SALE DATE: 2022-08-24
SALE PRICE: \$750,000
SELLER: RT&T LLC
BUYER: PENTA PARTNERS LLC
SQUARE FEET: 7,027
ACRES: 0.264



615 EUCLID AVE., DES MOINES
SALE DATE: 2022-08-25
SALE PRICE: \$950,000
SELLER: SIX HUNDRED LLC
BUYER: LEGACY 515 LLC
SQUARE FEET: 16,248
ACRES: 0.613



1304 34TH ST., DES MOINES
SALE DATE: 2022-08-25
SALE PRICE: \$9,750,000
SELLER: 1260 34TH STREET LLC
BUYER: DRAKE & CHETWYND LLC
SQUARE FEET: 101,997
ACRES: 5.643



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5509 N.W. JOHNSTON DRIVE, JOHNSTON
SALE DATE: 2022-08-26
SALE PRICE: \$532,981
SELLER: STARLING LLC
BUYER: JOHNSTON CROSSING II LP
SQUARE FEET: 0
ACRES: 1.84

10950 MEREDITH DRIVE, URBANDALE
SALE DATE: 2022-08-27
SALE PRICE: \$5,900,000
SELLER: MILLER PROPERTIES 1 LLC
BUYER: VIA REAL ESTATE LLC
SQUARE FEET: 5,194
ACRES: 1.246

3725 HUBBELL AVE., DES MOINES
SALE DATE: 2022-08-29
SALE PRICE: \$400,000
SELLER: COLLINS, KAM
BUYER: AL3 PROPERTIES LLC
SQUARE FEET: 660
ACRES: 1.183

NO ADDRESS LISTED
SALE DATE: 2022-08-29
SALE PRICE: \$350,000
SELLER: DAVID HANCE PC
BUYER: DHANI DM INVESTMENTS LLC
SQUARE FEET: 0
ACRES: 1.389

6130 N.W. 86TH ST., JOHNSTON
SALE DATE: 2022-08-29
SALE PRICE: \$2,790,700
SELLER: HURD COLUMBUS LLC
BUYER: CHERYL LAIRD HUMPHREY FAMILY TRUST
SQUARE FEET: 3,358
ACRES: 1.288

2670 FLEUR DRIVE, DES MOINES
SALE DATE: 2022-08-30
SALE PRICE: \$400,000
SELLER: REH PROPERTIES LLC
BUYER: PATH INVESTMENTS LLC
SQUARE FEET: 9,408
ACRES: 1.174

1420 E. 14TH ST., DES MOINES
SALE DATE: 2022-08-30
SALE PRICE: \$603,000
SELLER: OHP 72 LC
BUYER: KINGDOM HOMES LLC
SQUARE FEET: 3,322
ACRES: 0.629

3892 N.W. URBANDALE DRIVE, URBANDALE
SALE DATE: 2022-08-30
SALE PRICE: \$1,450,000
SELLER: JESSE PLACE II LLC
BUYER: JEESE PLAZA LLC
SQUARE FEET: 19,476
ACRES: 2.381

3311 S.W. NINTH ST., DES MOINES
SALE DATE: 2022-08-31
SALE PRICE: \$382,000
SELLER: LYMAN ENTERPRISES LC
BUYER: DSM PROPERTIES LLC
SQUARE FEET: 5,805
ACRES: 1.242



225 S.W. ORALABOR ROAD, ANKENY
SALE DATE: 2022-08-31
SALE PRICE: \$4,946,000
SELLER: EIG14T RCCC 249 IA-ANKENY S LLC
BUYER: SHOBBY HOLDINGS INC
SQUARE FEET: 11,130
ACRES: 1.373

502 N. ANKENY BLVD., ANKENY
SALE DATE: 2022-08-31
SALE PRICE: \$3,168,000
SELLER: LASSAUX UNIVERSITY LLC
BUYER: KIMBERLY PLAZA, LLC
SQUARE FEET: 27,772
ACRES: 2.303

6212 MERLE HAY ROAD, JOHNSTON
SALE DATE: 2022-08-31
SALE PRICE: \$400,000
SELLER: CHELSEN, JEANNE J.
BUYER: JOHNSTON RIVER OF LIFE UNITED METHODIST CHURCH
SQUARE FEET: 3,600
ACRES: 0.782

1861 S.E. PRINCETON DRIVE, GRIMES
SALE DATE: 2022-08-31
SALE PRICE: \$2,230,000
SELLER: NADAREVIC INVESTMENTS IV LLC
BUYER: IPE1031 REV444 LLC
SQUARE FEET: 15,750
ACRES: 1.545

2202 WOLF WAY, SUITE 100, WEST DES MOINES
SALE DATE: 2022-08-31
SALE PRICE: \$3,000,000
SELLER: MANNA LAND LLC
BUYER: WOLF WAY LLC
SQUARE FEET: 58,358
ACRES: 5

1400 E. 14TH ST., DES MOINES
SALE DATE: 2022-09-01
SALE PRICE: \$26,000
SELLER: IAT 72 LLC
BUYER: GARZA DE MARTINEZ, EDITH
SQUARE FEET: 0
ACRES: 0.166

302 W. BROADWAY ST., POLK CITY
SALE DATE: 2022-09-01
SALE PRICE: \$483,335
SELLER: IOWA GROWTH INVESTORS INC
BUYER: BRUCE A BOLAND TRUST
SQUARE FEET: 3,896
ACRES: 0.15



2402 S.E. TONES DRIVE, ANKENY
SALE DATE: 2022-09-02
SALE PRICE: \$2,690,000
SELLER: SHREE INC.
BUYER: ANKENY HOTEL MANAGEMENT IOWA LLC
SQUARE FEET: 40,284
ACRES: 1.952

1609 WALKER ST., DES MOINES
SALE DATE: 2022-09-06
SALE PRICE: \$3,500
SELLER: MAPLE STREET BAPTIST CHURCH
BUYER: DVENAS, GILBERTO
SQUARE FEET: 0
ACRES: 0.241

4090 WESTOWN PARKWAY, UNIT B1, WEST DES MOINES
SALE DATE: 2022-09-07
SALE PRICE: \$615,000
SELLER: HAMMOND BLUMBERG FAMILY REVOCABLE TRUST
BUYER: SINGH INVESTMENT PARTNERS, LLC
SQUARE FEET: 3,476
ACRES: 0.393

3155 N. ANKENY BLVD., ANKENY
SALE DATE: 2022-09-08
SALE PRICE: \$260,000
SELLER: JAM INVESTMENT OF ANKENY LLC
BUYER: GWEN HELENE ZELLER 2018 TRUST
SQUARE FEET: 0
ACRES: 1.032

1602 N.W. PINE ROAD, ANKENY
SALE DATE: 2022-09-09
SALE PRICE: \$2,950,000
SELLER: NW PINE PROPERTIES RESIDENTIAL HOUSING COOPERATIVE
BUYER: MCQUAID 2014 REVOCABLE TRUST
SQUARE FEET: 26,976
ACRES: 2.815

1510 W. WALNUT ST., UNIT 105, BLDG 1, ELKHART
SALE DATE: 2022-09-12
SALE PRICE: \$162,500
SELLER: ELKHART PROPERTIES LLC
BUYER: KLEIN, GENE
SQUARE FEET: 1,800
ACRES: 0.135 ■

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Dedicated, passionate and member focused are just a few words to describe our team of branch managers, and corporate staff at Financial Plus Credit Union. Leading our four locations around the metro, our team of women leaders live and breathe the credit union philosophy of “People Helping People” on a daily basis. From helping new members understand the benefits of a credit union to supporting our member service representatives in their day to day work, this team of women have worked hard to create a supportive environment that is Financial Plus Credit Union. We’re proud to be your local not-for-profit, but for service, credit union!

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ARTISAN Management Group

Tina Smothers, President

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Tina Smothers serves as President for ARTISAN Management Group (AMG). With 25 years of experience, she does not have a doubt that she will continue marching on for 25 more. Tina’s goal is to continue gaining recognition for the Residential Property Management Industry and to continue providing jobs for over 80 individuals. Her team provides multiple levels of management for approximately 4,500 residential units. AMG expands beyond the Des Moines Metro to Eastern Iowa, Missouri, and Kansas. AMG’s executive team brings over 200 years of direct property management experience to asset with boots on the ground management. AMG was recently recognized as a Top Work Places 2022 company. Contact AMG to increase your NOI.



GAIL BARNETT AND CHARLOTTE SUCIK

Abendroth Russell Barnett Law Firm invites you to discuss your important legal needs with partners Charlotte Sucik and Gail Barnett.

Charlotte Sucik spends the bulk of her practice helping clients form and manage their small business. By working with her clients as well as CPAs, financial planners and other members of the client's team, Charlotte is able to craft business documents that match tax and financial goals, as well as the goals of the business now and in the future.

Gail Barnett focuses her practice to helping clients apply for Social Security Disability and Medicaid benefits. Additionally, Gail can work with clients to obtain Guardianships and Conservatorships for loved ones who can no longer care for or protect themselves.

As partners of Abendroth Russell Barnett Law Firm, Gail and Charlotte treat each client and their needs with the dignity and respect we all deserve. If you have questions or want to set up an appointment to discuss your legal needs, please call us or visit us online!

Abendroth Russell Barnett Law Firm

Gail Barnett, Partner
Charlotte Sucik, Partner

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Borrower Name	City	County	Cong. District	\$ Amount	Jobs Created	Jobs Retained	Existing Jobs	New Vs. Existing	Business Type
Millennial Ag Solutions, LLC	DUNKERTON	BLACK HAWK	01	\$100,600	0	1	1	NEW BUSINESS	Soil Preparation, Planting, and Cultivating
Central Property Holdings, LLC	WATERLOO	BLACK HAWK	01	\$1,244,000	40	0	0	NEW BUSINESS	Supermarkets and Other Grocery (except Convenience) Stores
Marting Rentals, LLC	Independence	BUCHANAN	01	\$304,000	1	0	1	EXISTING BUSINESS	Sports and Recreation Instruction
Teggatz Enterprises, Inc.	MASON CITY	CERRO GORDO	04	\$200,000	4	35	35	NEW BUSINESS	Remediation Services
Ripke Investments, LLC	Waukee	DALLAS	03	\$413,000	10	0	30	EXISTING BUSINESS	Landscaping Services
R and J Weis Holding Company 8, L.L.C.	Waukee	DALLAS	03	\$1,337,000	5	25	25	EXISTING BUSINESS	Limited-Service Restaurants
Lakes Area Funeral Service, Inc	SPIRIT LAKE	DICKINSON	04	\$533,700	1	1	1	NEW BUSINESS	Funeral Homes and Funeral Services
Freeseemann Distributing LLC	HAMPTON	FRANKLIN	04	\$85,500	1	1	0	NEW BUSINESS	Food Service Contractors
Trendy Pineapple	GARNER	HANCOCK	04	\$9,700	0	0	1	EXISTING BUSINESS	N/A
Midwest Hydro Chipping LLC	GRINNELL	JASPER	02	\$192,800	1	1	0	NEW BUSINESS	Commercial and Industrial Machinery and Equipment (except Automotive)
Blade Pest Management LLC	Olin	JONES	01	\$170,000	2	1	1	NEW BUSINESS	Exterminating and Pest Control Services
The Powder Shop, Inc.	Cedar Rapids	LINN	01	\$3,500,000	10	30	30	EXISTING BUSINESS	Metal Coating, Engraving (except Jewelry and Silverware), and Allied Serv
Keegan Jarvis	SWAN	MARION	03	\$190,000	0	1	1	EXISTING BUSINESS	Recyclable Material Merchant Wholesalers
Salon Moravec LLC	Ankeny	POLK	03	\$346,500	2	21	21	EXISTING BUSINESS	Beauty Salons
Premier Health Clinic, LLC	Clive	POLK	03	\$80,000	2	2	2	NEW BUSINESS	Offices of Chiropractors
Innovative Metal Products, Inc.	Des Moines	POLK	03	\$1,600,000	2	2	2	NEW BUSINESS	Machine Shops
5 Borough Bagels, LLC	Urbandale	POLK	03	\$765,000	25	22	22	EXISTING BUSINESS	Limited-Service Restaurants
DAM VENTURES VALLEY JUNCTION, LLC	WEST DES MOINES	POLK	03	\$342,900	10	2	2	NEW BUSINESS	Confectionery and Nut Stores
Hosey & Associates, Pllc	West Des Moines	POLK	03	\$466,000	2	1	1	NEW BUSINESS	Tax Preparation Services
La Mia, LLC	Davenport	SCOTT	02	\$143,000	2	0	11	EXISTING BUSINESS	Beauty Salons
Roadrunner Consortium, LLC	Davenport	SCOTT	02	\$1,297,000	2	0	18	EXISTING BUSINESS	Offices of Physicians (except Mental Health Specialists)
R and J Weis Holding Company, L.L.C.	Ames	STORY	04	\$582,000	5	35	35	EXISTING BUSINESS	Limited-Service Restaurants
R and J Weis Holding Company 2, L.L.C.	Story City	STORY	04	\$199,000	5	20	20	EXISTING BUSINESS	Limited-Service Restaurants
Simply You	AGENCY	WAPELLO	02	\$58,500	0	1	1	EXISTING BUSINESS	Beauty Salons
Lindsey Boys Sales LLC	OTTUMWA	WAPELLO	02	\$105,000	2	4	4	EXISTING BUSINESS	General Freight Trucking, Local
TYTAN LAWN CARE LLC	CARLISLE	WARREN	03	\$15,000	0	0	1	NEW BUSINESS	Landscaping Services
R and J Weis Holding Company 9, L.L.C.	Fort Dodge	WEBSTER	04	\$516,000	10	13	13	NEW BUSINESS	Limited-Service Restaurants

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